

# Richard Wood

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## Objective Lighting Specialist

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**Education** Bachelor of Arts, Economics—Brigham Young University (BYU)  
Major: **Economics** Minor: **Business Management**  
Related Course Work: Business Management, Marketing, Financial Economics, Accounting, and Statistics

**Skills**

**Lighting**

- Lighting efficiency recommendations for VIP-RMP customers
- Lighting layouts and detailed proposals
- Experience meeting light level requirements
- Experience installing fluorescent, HID, and LED measures
- Experience selling energy efficient lighting

**Management**

- Managed audits and inspections for the FinAnswer incentive program, including proper incentive allocations and technology implementation
- Managed and trained a crew of lighting installers
- Managed payroll, inventories, and equipment for the crew
- Managed and owned a lighting retrofit business

**Computer**

- Proficient in MS Office, especially excel
- Proficient with MS-VBA macro programming
- Adept at learning new software quickly

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## Related Work Experience

**Lighting Auditor and Inspector** Utah, Idaho, and Wyoming  
(January 2009- Current)

Responsible for investment grade lighting audits and inspections for various energy efficiency programs under Rocky Mountain Power.

**Owner, Advantage Lighting Solutions** Provo, UT  
(September 2007- December 2008)

Founded and operated an energy efficiency lighting company as an authorized contractor in the RMP FinAnswer program.

**Lighting Auditor and Salesman, FCI** City of Commerce, CA  
(April 2006 - August 2006)

Trained 5 auditors as a regional team leader for FCI under Southern California Edison's Direct Install lighting program. Training included proper identification and replacement measures for the energy efficiency program.

**Electricians Apprentice, BYU** Provo, UT  
(August 2005 - December 2005)

Worked as an apprentice to an electrician at the BYU electric shop. Performed various electrical tasks including lighting, conduit, and panel work

**Crew Chief, Express Energy** South Gate, CA  
(April 2005 - August 2005)

Trained and managed a crew of 20 installers under Southern California Edison's Direct Install program. Performed audits, inspections, installations, trouble-shooting, inventory management, and pay roll tasks

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References available upon request